

WEDCO is a private non profit 501 (c)(3) regional economic development corporation serving businesses of all sizes in the New Hampshire towns of Brookfield, Effingham, Farmington, Milton, Middleton, Moultonborough, New Durham, Sandwich, Tuftonboro, Wakefield, Wolfeboro, etc



*Working together to
increase employment
opportunities...*

About **WEDCO**

Economic Growth will continue to come from established businesses in our communities. WEDCO must encourage and assist existing local businesses by providing capital, experienced advice and a receptive business climate. An equally important element of economic growth will come from efforts to attract new businesses to the area.



WEDCO

P Box 641
7 Center Street, Citizens Bank Bldg.
Wolfeboro, NH 03894

Phone: (603) 569-4216
Fax: (603) 569-3317
E-mail: info@wedco-nh.org

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination write USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, DC 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD)

Our Business is Helping Business



*WEDCO's mission is
to promote and support businesses
and the creation
of employment opportunities
by providing development assistance
and financing.*



www.wedco-nh.org

Or call us at (603) 569-4216

WEDCO a Financing & Business Development Resource

BUSINESS DEVELOPMENT RESOURCES

SMALL BUSINESS DEVELOPMENT COUNSELOR AVAILABLE

The NH Small Business Development Center's partnership with WEDCO provides business advising services. A Business Counselor is available 2 days a month at WEDCO. Sample counseling topics include business planning, financial analysis, marketing, accounting, cash flow projections, and new business acquisition feasibility and evaluation. Specialized counseling is also available in environmental issues, access to capital, manufacturing, and the food service industry. There is no cost to the client for this service. To schedule an appointment, please call 603-330-1929.

SCORE COUNSELORS AVAILABLE

SCORE Lakes Region Chapter No. 172 has partnered with WEDCO to open a satellite office in Wolfeboro. Local counselors will provide free and confidential mentoring services to aspiring and active business owners at the WEDCO office. SCORE the "Counselors of America's Small Business Owners" is a national association dedicated to helping small business owners form and grow their businesses. Mentoring services are offered throughout the Lakes Region, for more information or to schedule an appointment call 603-524-3057 or visit: www.scorelakesregion.org

FINANCING

FREQUENTLY ASKED QUESTIONS

- ⇒ Are you just starting out?
- ⇒ Need working capital?
- ⇒ Plan to expand or relocate?
- ⇒ Unable to get bank financing?
- ⇒ Need additional financing?

WEDCO CAN PROVIDE FINANCING FOR:

- ⇒ Business or real estate acquisition
- ⇒ Machinery and equipment
- ⇒ Working capital and project gap financing
- ⇒ Renovations and construction
- ⇒ Other uses may qualify on an individual basis

www.wedco-nh.org

Phone: (603) 569-4216

Fax: (603) 569-3317

E-mail: info@wedco-nh.org

TO APPLY PLEASE PROVIDE :

- ⇒ Small Business Loan Application (available on our website)
- ⇒ \$100 Non-refundable Application Fee
- ⇒ Last 2 years of business tax returns or accountant prepared financial statements
- ⇒ Accounts Receivable and Accounts Payable aging if loan is to carry receivables
- ⇒ Interim business financial statements if application date is 6 months beyond fiscal year end
- ⇒ For a start-up, include Business Plan with proforma balance sheet and financial projections
- ⇒ Copies of Purchase & Sales Agreements/Bill of Sales, Vehicle Title documents, Lease Agreements, and/or Real Estate Deed
- ⇒ Last 2 years of personal tax returns including all schedules on all owners / guarantors